



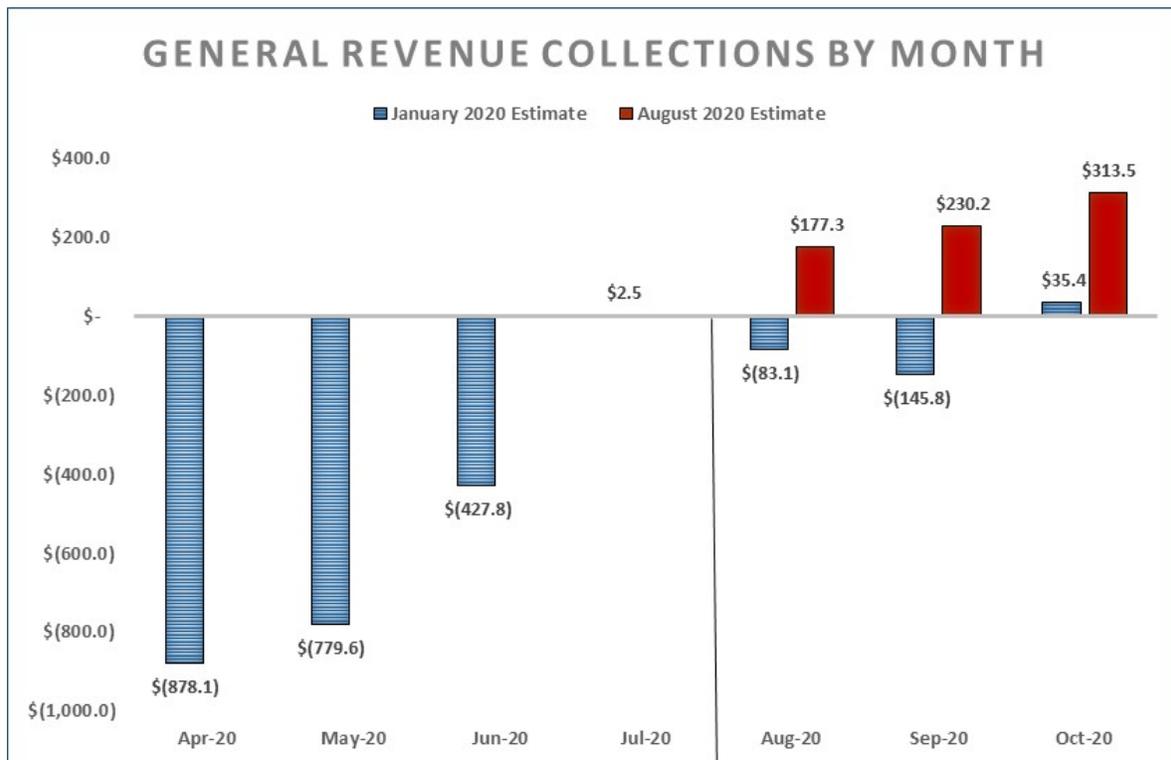
MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

Volume 41, Number 4
October 2020

Revised General Revenue Collections for October 2020 (Sales Tax Data Reported is Unaudited)

General Revenue collections posted three consecutive months of losses attributable to the Coronavirus outbreak in the last quarter of Fiscal Year 2019-20, before breaking even in July against the pre-pandemic estimates. August and September results were measured against the post-pandemic forecast, with both months moving into positive territory against the lowered expectations. October continues that trend, coming in \$313.5 million above the new forecast. After making a series of technical adjustments, the three months together (August, September and October) show a combined gain of \$719.6 million. Even more favorable, the October results came in just above the old forecast for the month. The revenue gain would have been \$35.4 million; however, given the nature of the fiscal shock, comparisons to the same month in the prior year produce the most meaningful metrics. In this respect, overall collections in October 2020 essentially match the collections in October 2019.



Nearly 92 percent of the total gain for October came from Sales Tax. After plunging almost \$1.8 billion across a four-month period, Sales Tax collections for August and September turned positive against the new estimates. October is even more positive, posting a gain of \$287.4 million. This reflects activity that largely occurred in September which benefited again from the release of pent-up demand and some consumers' ability to draw down atypically large savings that built up during the pandemic. After increasing to a revised 33.7 percent rate in April from 7.9 percent for the entire 2018-19 fiscal year, the personal savings rate dropped to 13.6 percent in October, following a decline to 14.6 percent in September. By EDR's analysis, reduced savings have been responsible for at least \$166.4 million in sales tax collections since the beginning of the fiscal year—and likely more as purchasing shifted away from services to taxable goods. Each of the six sales tax categories came in above estimate, with five actually gaining over the October 2019 levels. The only over-the-year loss is attributed to declines in the tourism and hospitality-related industries, dropping receipts 17.6 percent below collections for the Tourism category in October 2019. Even though a significant part of the loss arises from a reduction in the number of out-of-state tourists, this category also includes sales to Florida residents at restaurants, local attractions and other leisure-based activities which have likewise been negatively affected by the pandemic. Against the pre-pandemic estimate, sales tax collections across all categories would have nearly matched the prior projection as shown on the table below.

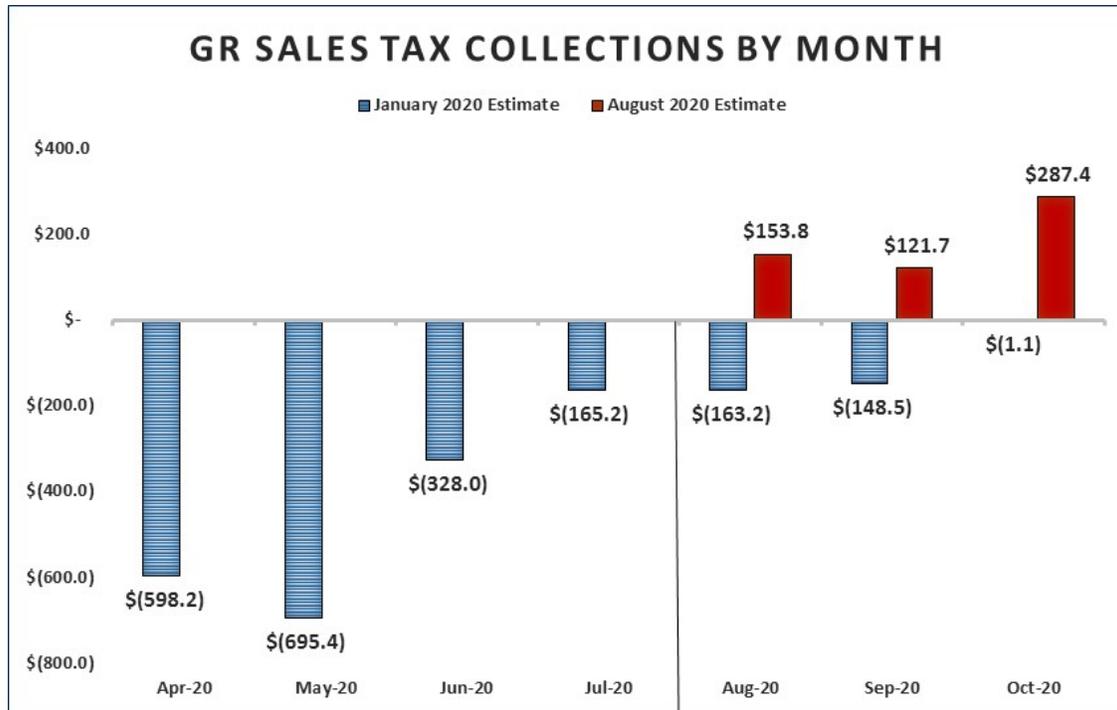


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Even though 11 of 17 revenue sources were positive to their new estimates, two of these were still below their prior year collection levels for October.

- Corporate Income Tax...posting a gain of \$14.7 million for October 2020, but monthly collections were -24.7 percent below October 2019.
- Highway Safety Fees...posting a gain of \$2.2 million for October 2020, but monthly collections were -6.4 percent below October 2019.

Together, these sources generated a total gain of \$16.9 million for the month.

Nine revenue sources came in significantly above their estimates for the month and over the prior year.

- Sales Tax Distribution to General Revenue...gaining \$287.4 million during the month and coming in 3.4 percent above October 2019.
- Documentary Stamp Tax...gaining \$27.0 million during the month and coming in 32.1 percent above October 2019.
- Corporate Filing Fees...gaining \$8.4 million during the month and coming in 1.0 percent above October 2019.
- Beverage Taxes...gaining \$6.0 million during the month and coming in 39.6 percent above October 2019.
- Intangibles Taxes...gaining \$5.9 million during the month and coming in 4.5 percent above October 2019.
- Other Nonoperating Revenues...gaining \$4.8 million during the month and coming in 29.6 percent above October 2019.
- Insurance Taxes...gaining \$3.3 million during the month and coming in 19.8 percent above October 2019.
- Counties' Medicaid Share...gaining \$0.6 million during the month and coming in 1.2 percent above October 2019.
- Tobacco Tax...gaining \$0.3 million during the month and coming in 1.9 percent above October 2019.

Together, these sources generated a total gain of \$343.7 million for the month.

Only five revenue sources came in negative for the month and negative over the prior year.

- Earnings on Investments...losing \$-23.0 million during October and coming in -108.4 percent below October 2019. This is due to an administrative error that will be corrected in November.
- Service Charges...losing \$-18.5 million during October and coming in -34.1 percent below October 2019. This is largely caused by a timing issue that will resolve itself in November.



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- Article V Fees and Transfers...losing \$-2.7 million during October and coming in -26.8 percent below October 2019.
- Pari-mutuel Taxes...losing \$-0.1 million during October and coming in -16.7 percent below October 2019.
- Other Taxes, Licenses and Fees...losing \$-0.1 million during October and coming in -11.1 percent below October 2019.

Together, these sources generated a total loss of \$-44.4 million for the month.

Severance Taxes were essentially on estimate for the month, but below October 2019 collections by -23.1 percent.

Finally, coming in higher than the estimate for refunds subtracts from the General Revenue Fund. For the month, refunds produced a loss of \$-2.9 million.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Month	August	September	October	November	December
Monthly Overage (millions)	177.3	230.2	313.5		
Year to Date Overage (millions - cumulative)	175.9	406.1	719.6		
Percent of Monthly Estimate Collected	107.8%	109.4%	114.5%		
Percent of Total Year Estimate Collected	16.7%	25.3%	33.3%		

OCTOBER 2020 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2020 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/ UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/ UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/ DECREASE
SALES TAX COLLECTIONS	2,070.6	1,783.3	287.4	8,065.3	7,503.8	561.5	8,236.7	-2.1%
CORPORATE INCOME TAX	85.2	70.5	14.7	788.9	670.2	118.7	890.7	-11.4%
DOCUMENTARY STAMP TAX	99.2	72.2	27.0	424.7	386.5	38.3	385.5	10.2%
INSURANCE TAXES	21.8	18.5	3.3	128.5	106.0	22.5	152.0	-15.4%
INTANGIBLES TAXES	48.8	42.9	5.9	202.1	174.4	27.6	165.6	22.0%
SERVICE CHARGES	45.2	63.7	(18.5)	161.2	178.3	(17.1)	190.8	-15.5%
HIGHWAY SAFETY FEES	30.7	28.5	2.2	135.3	135.5	(0.2)	145.5	-7.0%
CORPORATE FILING FEES	20.0	11.6	8.4	119.6	98.9	20.7	56.0	113.7%
COUNTIES' MEDICAID SHARE	26.1	25.5	0.6	102.0	102.2	(0.2)	100.1	1.9%
BEVERAGE TAXES	21.5	15.5	6.0	100.3	92.8	7.4	98.7	1.6%
EARNINGS ON INVESTMENTS	-2.8	20.2	(23.0)	96.0	131.1	(35.1)	139.0	-30.9%
TOBACCO TAX	15.7	15.4	0.3	51.1	49.0	2.1	44.6	14.8%
OTHER NONOPERATING REVENUES	17.5	12.7	4.8	58.3	46.5	11.8	61.2	-4.8%
ARTICLE V FEES AND TRANSFERS	6.0	8.7	(2.7)	22.6	26.5	(3.9)	34.4	-34.5%
OTHER TAXES LICENSES AND FEES	2.4	2.5	(0.1)	10.7	10.8	(0.1)	12.3	-12.7%
PARIMUTUEL TAXES	0.5	0.6	(0.1)	6.9	1.9	5.0	2.8	151.6%
SEVERANCE TAXES	2.0	2.0	(0.0)	4.1	4.2	(0.2)	5.3	-22.4%
INDIAN GAMING	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
TOTAL REVENUE	2,510.6	2,194.3	316.3	10,477.7	9,718.7	759.0	10,721.1	-2.3%
LESS REFUNDS	32.2	29.3	2.9	166.1	126.6	39.5	123.4	34.6%
NET REVENUE	2,478.5	2,165.0	313.5	10,311.6	9,592.1	719.6	10,597.7	-2.7%