December 3, 2020

The Honorable Nancy Pelosi Speaker, House of Representatives United States Capitol Washington, DC 20515

The Honorable Kevin McCarthy Minority Leader, House of Representatives United State Capitol Washington, DC 20515 The Honorable Mitch McConnell Majority Leader United States Senate Washington, DC 20510

The Honorable Charles Schumer Democratic Leader United States Senate Washington, DC 20510

Dear Speaker Pelosi and Leaders McConnell, McCarthy, and Schumer:

We, the undersigned organizations, representing millions of businesses who employ tens of millions of American workers, **urge Congress to enact legislation before the end of the year that includes a technical correction addressing the tax treatment of loan forgiveness under the Paycheck Protection Program (PPP).** At the onset of the COVID-19 pandemic, Congress responded with speed, cooperation, and an eye to preventing the worst potential economic outcomes. We ask that you bring that same spirit of urgency and cooperation before the end of this session to prevent an avoidable catastrophe for millions of small businesses that, without Congressional action, will face a surprising, and, in many cases, insurmountable tax bill next year.

One of the most effective economic relief measures for our members was the PPP, passed as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The terms of the PPP are simple: if qualifying small businesses use a federally-guaranteed loan to pay their employees and cover certain non-payroll expenses, the loan will be forgiven. From April 3, when the program launched, through August 8, when its authorization expired, the Small Business Administration (SBA) guaranteed \$525 billion in PPP loans to 5.2 million qualifying small businesses nationwide, preserving tens of millions of paychecks for their employees as the pandemic spread throughout the country.

Included in the CARES Act was a provision stating that any portion of a PPP loan that qualified for loan forgiveness "shall be excluded from gross income" for tax purposes. This tax-free treatment of any forgiven loan amount was a key provision in the law and featured prominently in the debate leading up to and following the legislation's enactment.

Despite Congress's clear intent, the Internal Revenue Service (IRS) issued Notice 2020-32, which specified that "no deduction is allowed under the Internal Revenue Code…if the payment of the expense results in forgiveness of a covered loan pursuant to section 1106(b) of the [CARES Act]." The effect of this ruling is to transform *tax-free* loan forgiveness into *taxable income*, raising the specter of a surprise tax increase of up to 37 percent on small businesses when they file their taxes for 2020.

Additionally, the IRS recently issued Revenue Ruling 2020-27, stating that expenses funded through a PPP loan are not deductible for 2020 if "the taxpayer *reasonably expects to receive forgiveness of the covered loan* on the basis of the expenses it paid or accrued during the covered period, *even if the taxpayer has not submitted an application for forgiveness of the covered loan by the end of such taxable year*" [emphasis added].

Since the IRS issued Notice 2020-32, Congress has signaled that it intends to reverse the ruling. The Democratic and Republican Chairs of the House Ways and Means and Senate Finance Committees issued public statements saying that the IRS Notice, and, more recently, the IRS Revenue Ruling, is flawed and contrary to Congressional intent. In addition, a provision to overturn Notice 2020-32 was included in the Health and Economic Recovery Omnibus Emergency Solutions (HEROES) Act that passed the House of Representatives in May.

The most recent IRS Revenue Ruling creates a renewed sense of urgency for Congress to address this pivotal issue before the end of the year. Allowing the IRS position to remain unchallenged will result in a significant tax increase on small business owners already suffering from the effects of COVID-19 shutdowns. This tax will hit small business owners *after* their PPP loan has already been spent, and just as many states are re-imposing mandatory closures of thousands of businesses in the face of spiking numbers of COVID-19 cases.

Many PPP loan recipients retained employees on their payrolls, even when there was little to no work to perform, in compliance with the intent of the program to keep people employed and off the unemployment rolls. The IRS changed the rules after businesses took out PPP loans, and business owners are now being asked to pay what amounts to a surtax on their workforce. Without Congressional action, businesses will face an unexpected tax bill when they file their taxes for 2020, as they continue to struggle with government mandated shutdowns or slowdowns. Many of those businesses will close and never re-open. This senseless tax policy stands both the letter and spirit of the PPP on its head.

For all these reasons, the undersigned business organizations urge you to act before the end of 2020 on this important matter.

Sincerely,

## **National Trade Associations**

Associated General Contractors of America Air Conditioning Contractors of America (ACCA) AMAC Action Ambulatory Surgery Center Association AMCOT America's SBDC American Academy of Dermatology Association American Academy of Family Physicians American Academy of Pediatric Dentistry American Academy of Podiatric Practice Management American Apparel & Footwear Association (AAFA) American Association Of Advertising Agencies American Association of Neurological Surgeons American Bakers Association American College of Gastroenterology American College of Osteopathic Family Physicians American Cotton Producers American Cotton Shippers Association American Council of Engineering Companies American Council of Independent Laboratories American Dental Association American Down and Feather Council American Farm Bureau Federation American Feed Industry Association American Horse Council American Institute of Architects (AIA) American Institute of CPAs American International Automobile Dealers Association American Lighting Association American Mold Builders Association American National CattleWomen, Inc. American Olive Oil Producers Association American Optometric Association American Podiatric Medical Association American Road & Transportation Builders Association American Seed Trade Association American Sheep Industry American Society for Radiation Oncology American Society for Surgery of the Hand American Society of Plastic Surgeons American Society of Travel Advisors American Soybean Association American Subcontractors Association American Supply Association American Veterinary Medical Association AmericanHort Asian American Hotel Owners Association Associated Builders and Contractors Associated Equipment Distributors Association of Equipment Manufacturers Association of Fund-Raising Distributors and Suppliers Association of Marina Industries

Association of the Wall and Ceiling Industry Atlantic Intracoastal Waterway Association Auto Care Association **Brewers Association Building Service Contractors Association International Business Solutions Association CCIM** Institute Cellulose Insulation Manufacturers Association Certified American Grown Chemical Fabrics and Film Association **Coalition of Franchisee Associations Congress of Neurological Surgeons Convenience Distribution Association** Cotton Growers Warehouse Association Cottonseed and Feed Association Council of Fashion Designers of America (CFDA) Customized Logistics and Delivery Association Distilled Spirits Council of the United States **EPS** Industry Alliance Family Business Coalition Farm Credit Council FCA International **FEUSA Financial Executives International** Fire Suppression Systems Association (FSSA) FPDA - Motion & Control Network GAWDA Glass Packaging Institute (GPI) **Global Business Travel Association** Global Cold Chain Alliance Greeting Card Association Heating, Air-conditioning, & Refrigeration Distributors International Independent Bakers Association Independent Community Bankers of America **Independent Electrical Contractors** Independent Insurance Agents and Brokers of America Independent Office Products & Furniture Dealers Association Independent Professional Seed Association **Industrial Fasteners Institute** Institute of Real Estate Management Institute of Scrap Recycling Industries, Inc. International Association of Movers (IAM) International Association of Plastics Distribution

International Caterers Association International Council of Shopping Centers International Dairy Foods Association International Door Association International Engraved Graphics Association International Flight Services Association International Foodservice Distributors Association International Franchise Association International Housewares Association International Warehouse Logistics Association ISD - International Sealing Distribution Association Job Creators Network Juice Products Association Manufactured Housing Institute Manufacturer & Business Association Marine Retailers Association of the Americas Material Handling Equipment Distributors Association Metals Service Center Institute NACS National Apartment Association National Association for the Self-Employed National Association of Chain Drug Stores National Association of Electrical Distributors ("NAED") National Association of Flour Distributors National Association of Landscape Professionals National Association of Manufacturers National Association of Professional Insurance Agents NATIONAL ASSOCIATION OF REALTORS® National Association of Social Workers National Association of Wheat Growers National Association of Wholesaler-Distributors National Association of Women Business Owners National Automatic Merchandising Association (NAMA) National Automobile Dealers Association National Beer Wholesalers Association National Candle Association National Cattlemen's Beef Association National Community Pharmacists Association National Confectioners Association National Cotton Council National Cotton Ginners Association National Cottonseed Products Association National Council of Agricultural Employers

National Council of Chain Restaurants National Council of Farmer Cooperatives National Council of Textile Organizations National Electrical Contractors Association National Franchisee Association National Funeral Directors Association National Limousine Association National Marine Distributors Association National Marine Manufacturers Association National Mining Association National Multifamily Housing Council National Newspaper Association National Office Products Alliance National Onion Association National Pasta Association National Peach Council National Pecan Shellers Association National Potato Council National Propane Gas Association National Ready Mixed Concrete Association National Retail Federation National Roofing Contractors Association National RV Dealers Assoc (RVDA) National Small Business Association National Stone, Sand, and Gravel Association National Tooling and Machining Association National Waste & Recycling Association National Watermelon Association **NCBFAA** News Media Alliance NFIB North American Association of Food Equipment Manufacturers (NAFEM) North American Die Casting Association NTCA-The Rural Broadband Association Office Furniture Dealers Alliance Out of Home Advertising Association of America Outdoor Power Equipment and Engine Service Association Pet Industry Distributors Association Petroleum Equipment Institute (PEI) Plumbing-Heating-Cooling Contractors-National Association Portland Cement Association Precision Machined Products Association Precision Metalforming Association

Pressure Sensitive Tape Council **PRINTING United Alliance** Professional Beauty Association Professional Electrical Apparatus Reconditioning League **REALTORS®** Land Institute **Retail Bakers of America** Retail Packaging Association (RPA) ROA **Roof Coatings Manufacturers Association** S Corporation Association Secondary Materials and Recycled Textiles Assoc. SHDA - Security Hardware Distributors Association Small Business & Entrepreneurship Council **Small Business Roundtable** Society of American Florists Society of Industrial and Office REALTORS® South East Dairy Farmers Association Southeastern Lumber Manufacturers Association (SLMA) Spray Polyurethane Foam Alliance SPRI, Inc. Structural Insulated Panel Association The Airforwarders Association The Association for Dressings and Sauces The Association for Hose & Accessories Distribution (NAHAD) The Design-Build Institute of America The Hardwood Federation The Sheet Metal and Air Conditioning Contractors National Association (SMACNA) The Society for Maintenance and Reliability Professionals The Transportation Alliance The Vinegar Institute The Wholesale Florist and Florist Supplier Association (WF&FSA) Tile Roofing Industry Alliance Tire Industry Association Truck Renting and Leasing Association U.S. Apple Association U.S. Chamber of Commerce U.S. Superyacht Association United Fresh Produce Association United Veterinary Services Assoc. **US Rice Producers Association USA** Farmers Western Equipment Dealers Association Western Growers

Wine & Spirits Wholesalers of America Wine Institute WineAmerica Winegrape Growers of America Wireless Internet Services Providers Association (WISPA)

### **State/Regional Affiliates**

## **Regional**

Northeast Dairy Farmers Cooperatives Printing Industry Association of the South Pacific Seed Association Pacific Printing Industries Association (PPI) Printing Industry Midwest Southern Nursery Association, Inc.

## <u>Alabama</u>

Alabama AGC Alabama Nursery & Landscape Association Alabama Propane Gas Association Alabama Restaurant & Hospitality Alliance Central Alabama Chapter Independent Electrical Contractors

### <u>Arkansas</u>

Arkansas Hospitality Association Arkansas Propane Gas Association

## <u>Alaska</u>

Alaska CHRR Pacific Propane Gas Association

### Arizona

Arizona Builders Alliance Arizona Chapter of the Associated General Contractors of America Arizona Nursery Association Arizona Propane Gas Association Arizona Restaurant Association

## **California**

ABC San Diego Associated Builders and Contractors Central California Chapter Associated Builders and Contractors Northern California Chapter Associated Builders and Contractors Southern California Chapter Associated General Contractors of America, San Diego Chapter California Agricultural Irrigation Association California Alfalfa and Forage Association California Association of Wheat Growers California Bean Shippers Association California Cattlemen's Association California Cut Flower Commission California Fresh Fruit Association California Grain & Feed Association California Landscape Contractors Association California Pork Producers Association California Restaurant Association California Seed Association California State Beekeepers Association California State Floral Association California Warehouse Assoc. Family Winemakers of California Grower-Shipper Association of Santa Barbara & San Luis Obispo Counties Monterey County Farm Bureau (CA) Pacific Egg & Poultry Association Pesticide Applicators Professional Association PHCC LOS ANGELES Plant California Alliance Plumbing Heating Cooling Contractors of California San Diego County Farm Bureau Sweetpotato Council of California Ventura County Agricultural Association Western Propane Gas Association

#### **Colorado**

AGC Colorado Colorado Association for Viticulture & Enology (CAVE) Colorado Cattlemen's Association Colorado Livestock Association Colorado Nursery and Greenhouse Association Colorado Podiatric Medical Assn. DBA Colorado Foot & Ankle Society Colorado Propane Gas Association Colorado Restaurant Association IEC Southern Colorado Chapter

### **Connecticut**

Connecticut Restaurant Association Propane Gas Association of New England

### **District of Columbia**

AGC of DC Associated Builders and Contractors of Metro Washington Restaurant Association of Metropolitan Washington

### **Delaware**

ABC Delaware DE Nursery & Landscape Association Delaware Contractors Association Delaware Restaurant Association Graphic Arts Association

## <u>Florida</u>

AGC Florida East Coast Chapter Central Florida Chapter Associated Builders and Contractors, Inc. Executives' Association of Greater Miami Florida Cattlemen's Association Florida Citrus Mutual Florida Nursery, Growers and Landscape Association Florida Podiatric Medical Association Florida Propane Gas Association Florida Restaurant & Lodging Association Independent Electrical Contractors Assoc-FECC Independent Electrical Contractors Florida West Coast Chapter Marine Industries Association of Palm Beach County, Inc. Marine Industry Association of Central Florida, Inc. Miami Marine Council The South Florida AGC

## <u>Georgia</u>

Associated Builders and Contractors of Georgia, Inc. Atlanta Chapter, Independent Electrical Contractors, Inc. Georgia Green Industry Association Georgia Podiatric Medical Association Georgia Propane Gas Association Georgia Restaurant Association Georgia Urban Ag Council Independent Electrical Contractors, Georgia Chapter PHCC of GA Printing & Imaging Association of Georgia

## <u>Hawaii</u>

General Contractors Association of Hawaii General Contractors Labor Association of Hawaii Hawaii Cattlemen's Council Hawaii Restaurant Association Pacific Propane Gas Association Retail Merchants of Hawaii

## <u>Idaho</u>

Idaho Dairymen's Association Idaho Lodging & Restaurant Association Idaho Nursery and Landscape Association Idaho Podiatric Medical Association Idaho Potato Commission Idaho Retailers Association Rocky Mountain Propane Gas Association

## <u>Illinois</u>

Central Illinois Builders of AGC Illinois Grape Growers and Vintners Alliance Illinois Green Industry Association Illinois Landscape Contractors Association Illinois Propane Gas Association Illinois Restaurant Association Midwest Independent Electrical Contractors (IEC) Association

### <u>Indiana</u>

Associated Builders and Contractors of Indiana/Kentucky IEC Indy Indiana Beef Cattle Association Indiana Nursery & Landscape Association Inc Indiana Propane Gas Association Indiana Restaurant Association Indianapolis Landscape Association Midwest Independent Electrical Contractors (IEC) Association

### <u>Iowa</u>

Associated Builders and Contractors of Iowa, Inc. Iowa Cattlemen's Association Iowa Propane Gas Association Iowa Restaurant Association Master Builders of Iowa Plumbing, Heating Cooling Contractors of Iowa

### <u>Kansas</u>

Associated Builders & Contractors, Inc. Heart of America Chapter Kansas Livestock Association Kansas City AGC Kansas Restaurant & Hospitality Association Propane Marketers Association of Kansas

## Kentucky

Associated Builders and Contractors of Indiana/Kentucky AGC of Western Kentucky Associated General Contractors of Kentucky Kentucky Auto & Truck Recyclers Association Kentucky Cattlemen's Association Kentucky Propane Gas Association Kentucky Restaurant Association Kentucky Retail Federation

## <u>Louisiana</u>

Louisiana Propane Gas Association Louisiana Retailers Association Louisiana Restaurant Association Louisiana Society of Association Executives Plumbing-Heating-Cooling Contractors of Louisiana

## <u>Maine</u>

AGC Maine Maine Landscape and Nursery Association Maine Potato Board Maine Restaurant Association Propane Gas Association of New England Retail Association of Maine

## <u>Maryland</u>

IEC Chesapeake, Inc. Maryland Cattlemen's Association Maryland Nursery, Landscape, and Greenhouse Association, Inc. Maryland AGC Maryland Wineries Association Mid-Atlantic Propane Gas Association MNLGA Restaurant Association of Maryland

#### **Massachusetts**

AGC of Massachusetts Massachusetts Marine Trades Association Massachusetts Nursery and Landscape Association Massachusetts Restaurant Association Propane Gas Association of New England Retailers Association of MA

#### **Michigan**

ABC Greater Michigan Chapter ABC Michigan AGC of Michigan Michigan Boating Industries Association Michigan Farm Bureau Michigan Podiatric Medical Association Michigan Propane Gas Association Michigan Restaurant Association Michigan Retailers Association Michigan State Horticultural Society Potato Growers of Michigan, Inc.

#### **Minnesota**

AGC of MN Associated Builders and Contractors MN/ND Minnesota Nursery & Landscape Association Minnesota Propane Gas Association Minnesota Restaurant Association Minnesota Retailers Association

#### <u>Mississippi</u>

Mississippi Cattlemen's Association Mississippi Hospitality & Restaurant Association Mississippi Propane Gas Association

#### <u>Missouri</u>

AGC of Missouri Associated Builders & Contractors, Inc. Heart of America Chapter IEC of Greater St. Louis Kansas City AGC Lake of the Ozarks Marine Dealers Association Missouri Propane Gas Association Missouri Restaurant Association Missouri Retailers Association Missouri Tire Industry Association

#### <u>Montana</u>

Montana Contractors Association Montana Nursery & Landscape Association Montana Podiatric Medical Association Montana Restaurant Association Montana Stockgrowers Association Rocky Mountain Propane Gas Association

#### <u>Nebraska</u>

AGC-Nebraska Building Chapter Nebraska Cattlemen Nebraska Propane Gas Association Nebraska Restaurant Association

#### <u>Nevada</u>

Associated Builders and Contractors, Nevada Chapter Nevada Propane Dealers Associations Nevada Restaurant Association Retail Association Of Nevada

### New Hampshire

Associated Builders & Contractors NH/VT Chapter Associated General Contractors of NH New Hampshire Lodging & Restaurant Association New Hampshire Retail Association Propane Gas Association of New England

#### New Jersey

Graphic Arts Association New Jersey Landscape Contractors Association New Jersey Propane Gas Association New Jersey Restaurant Association

#### New Mexico

AGC NEW MEXICO Associated Builders and Contractors New Mexico New Mexico Propane Gas Association New Mexico Restaurant Association NM Retailers Association

#### New York

Associated General Contractors of New York State New York Farm Bureau New York Propane Gas Association New York State Association of Plumbing, Heating, Cooling Contractors New York State Restaurant Association New York State Vegetable Growers Association NY Wine Industry Association

#### North Dakota

Associated Builders and Contractors MN/ND North Dakota Hospitality Association North Dakota Podiatric Medical Association North Dakota Propane Gas Association North Dakota Retail and Petroleum Marketers Association

#### North Carolina

NC Foot & Ankle Society NC Nursery & Landscape Association North Carolina Cattlemen's Association North Carolina Potato Association North Carolina Propane Gas Association North Carolina Restaurant & Lodging Association Printing Industry of the Carolinas, Inc.

#### <u>Ohio</u>

ABC Central Ohio Boating Association of Ohio Graphic Media Alliance IEC Northern Ohio Lake Erie Marine Trades Association Ohio Cattlemen's Association Ohio Landscape Association Ohio Propane Gas Association Ohio Restaurant Association Plumbing-Heating-Cooling Contractors of Ohio Southern Ohio Marine Trades Association

#### **Oklahoma**

ABC of Oklahoma IEC-OKC Oklahoma Cattlemen's Association Oklahoma Propane Gas Association Oklahoma Restaurant Association

### **Oregon**

ABC Pacific Northwest Chapter Oregon Association of Nurseries Oregon Cattlemen's Association Oregon Dairy Farmers Association Oregon Essential Oil Growers League Oregon Restaurant Association Oregon Seed League Oregon Winegrowers Association Pacific Propane Gas Association

#### Pennsylvania

Associated Builders & Contractors, Keystone Chapter Associated Builders and Contractors of Western PA Central Pennsylvania Chapter Independent Electrical Contractors Constructors Association of Western Pennsylvania General Building Contractors Association Graphic Arts Association IEC of Northwest Pennsylvania PennAg Industries Association Pennsylvania Propane Gas Association Pennsylvania Restaurant & Lodging Association

#### **Puerto Rico**

Puerto Rico Restaurant Association

### **Rhode Island**

Propane Gas Association of New England Rhode Island Hospitality Association Rhode Island Marine Trades Association

#### South Carolina

South Carolina Propane Gas Association South Carolina Restaurant & Lodging Association Printing Industry of the Carolinas, Inc.

#### South Dakota

AGC of South Dakota, Inc. Associated General Contractors of South Dakota Building Chapter South Dakota Petroleum & Propane Marketers Association South Dakota Retailers Association South Dakota Retailers Association Restaurant Division

#### **Tennessee**

Associated Builders and Contractors- Greater Tennessee Mid-South IEC Tennessee Farm Winegrowers Alliance Tennessee Hospitality Association Tennessee Nursery & Landscape Association Tennessee Podiatric Medical Association Tennessee Propane Gas Association

### Texas

AGC Houston Associated Builders & Contractors of Southeast Texas Associated Builders & Contractors of Texas Gulf Coast Associated Builders & Contractors, Inc, Texas Mid Coast Chapter **Boating Trades Association of Texas CenTex Independent Electrical Contractors** IEC Fort Worth/Tarrant County Print & Imaging Association of MidAmerica **RGV** Chapter of IEC Texas and Southwestern Cattle Raisers Association **Texas Cattle Feeders Association** Texas International Produce Association Texas Nursery & Landscape Association **Texas Propane Gas Association** Texas Retailers Association (TRA) **Texas Restaurant Association TEXO** - The Construction Association

### <u>Utah</u>

Associated Builders and Contractors of Utah Rocky Mountain Propane Gas Association Utah Cattlemen's Association Utah Restaurant Association

### **Vermont**

Associated Builders & Contractors NH/VT Chapter Propane Gas Association of New England Vermont Chamber of Commerce

## <u>Virginia</u>

IEC Chesapeake, Inc. Virginia Nursery & Landscape Association Virginia Podiatric Medical Association Virginia Propane Gas Association Virginia Restaurant Lodging & Travel Association Virginia Retail Federation

## **Washington**

Associated Builders and Contractors of Western Washington Pacific Propane Gas Association Washington Cattle Feeders Association Washington Cattlemen's Association Washington Restaurant Association Washington Retail Association Washington State Nursery & Landscape Association Washington State Potato Commission Washington Wine Institute Washington Wine Institute

## West Virginia

West Virginia Hospitality & Travel Association West Virginia Nursery & Landscape Association West Virginia Propane Gas Association

### Wisconsin

Associated Builders and Contractors of Wisconsin Inc. Associated General Contractors of Greater Milwaukee Wisconsin Grocers Association Wisconsin Landscape Contractors Association - Waukesha, WI Wisconsin Marine Association Wisconsin Potato & Vegetable Growers Association Wisconsin Propane Gas Association Wisconsin Restaurant Association

# **Wyoming**

Rocky Mountain Propane Gas Association Wyoming Lodging & Restaurant Association Wyoming Stock Growers Association